

March 14, 2024

For Immediate Release

Real Estate Investment Trust Securities Issuer:
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Notice Concerning Revisions to Operating Results Forecast for the Fiscal Period Ending July 31, 2024 and Disclosure of Operating Results Forecast for the Fiscal Period Ending January 31, 2025

Mitsui Fudosan Logistics Park Inc. ("MFLP-REIT") announced today revisions to its operating results forecast for the fiscal period ending July 31, 2024 (February 1, 2024 to July 31, 2024) which MFLP-REIT had announced on September 14, 2023 in the "Summary of Financial Results for the Fiscal Period Ended July 31, 2023 (REIT)", as follows.

In addition, it also announced its operating results forecast for the fiscal period ending January 31, 2025 (August 1, 2024 to January 31, 2025), as follows.

	Operating revenue (million yen)	Operating income (million yen)	Ordinary income (million yen)	Net income (million yen)	Distributions per unit (yen) (including distributions in excess of earnings)	Distributions per unit (yen) (excluding distributions in excess of earnings)	Distributions in excess of earnings per unit (yen)
Previous forecast (A)	12,353	4,784	4,327	4,326	9,151	7,117	2,034
Revised forecast (B)	12,419	4,851	4,352	4,350	9,214	7,156	2,058
Amount increase/ decrease (B – A)	66	67	24	24	63	39	24
Rate of increase/ decrease	0.5%	1.4%	0.6%	0.6%	0.7%	0.5%	1.2%

1. Details of revisions to operating results forecast (fiscal period ending July 31, 2024: February 1, 2024 to July 31, 2024)

(Reference) Fiscal period ending July 31, 2024: Expected number of investment units issued and outstanding at the end of the fiscal period: 608,000 units.



	Operating revenue (million yen)	Operating income (million yen)	Ordinary income (million yen)	Net income (million yen)	Distribution s per unit (yen) (including distributions in excess of earnings)	Distributions per unit (yen) (excluding distributions in excess of earnings)	Distributions in excess of earnings per unit (yen)	
Fiscal period ending January 31, 2025 (17th fiscal period)	12,493	4,793	4,295	4,294	9,313	7,064	2,249	

2. Operating results forecast (fiscal period ending January 31, 2025: August 1, 2024 to January 31, 2025)

(Reference) Fiscal period ending January 31, 2025: Expected number of investment units issued and outstanding at the end of the fiscal period: 608,000 units.

Notes:

- 1. The operating results forecasts above are calculated as of March 14, 2024 based on the assumptions outlined in the attached "Assumptions Underlying the Operating Results Forecasts for the Fiscal Period Ending July 31, 2024 and the Fiscal Period Ending January 31, 2025" (the "New assumptions"). Actual operating revenue, operating income, ordinary income, net income, distributions per unit (excluding distributions in excess of earnings) and distributions in excess of earnings per unit may vary due to differences from assumptions as a result of future acquisitions or dispositions of real estate, etc., changes in the trends of the real estate market, etc. and interest rates, and the environment in which MFLP-REIT operates and other factors. Moreover, these forecasts do not guarantee the amounts of distributions in excess of earnings.
- 2. Forecasts may be modified if there is expected to be a noticeable discrepancy with the above forecasts.
- 3. All amounts are rounded down and percentages are rounded to the nearest tenth.
- 3. Reasons for revisions to operating results forecast and disclosure of operating results forecast

Owning to the acquisition of the trust beneficiary interests, which were scheduled to be the anticipated acquisition in the "Assumptions Underlying the Operating Results Forecasts for the Fiscal Period Ending July 31, 2024" which MFLP-REIT had announced on September 14, 2023 in the "Summary of Financial Results for the Fiscal Period Ended July 31, 2023 (REIT)" (the "Previous assumptions"), was made on February 1, 2024, and the anticipated acquisition (define in the new assumptions) announced on February 16, 2024, the previous assumptions have changed.

Therefore MFLP-REIT revises its forecasts of operating results and distributions for the fiscal period ending July 31, 2024 and discloses its forecasts of operating results and distributions for the fiscal period ending January 31, 2025.

End.

* MFLP-REIT's corporate website: <u>https://www.mflp-r.co.jp/en/</u>



< Attachment 1 >

Assumptions Underlying the Operating Results Forecasts for the Fiscal Period Ending July 31, 2024 and the Fiscal Period Ending January 31, 2025

Item	Assumptions
Calculation period	 Fiscal period ending July 31, 2024 (16th fiscal period): February 1, 2024 to July 31, 2024 (182 days) Fiscal period ending January 31, 2025 (17th fiscal period): August 1, 2024 to January 31, 2025 (184 days)
Investment assets	 It is assumed that (i) the total number of the properties held by MFLP-REIT will be 30, which includes the real estate trust beneficiary interests held by MFLP-REIT as of January 31, 2024 (total of 27 properties), and the acquisition on February 1, 2024 of the real estate trust beneficiary interests related to MFLP Hiratsuka III, MFLP Shinkiba I and SG Realty MFLP Fukuoka Kasuya (50% of co-ownership interest) (individually or collectively, "Asset(s) Acquired"; or when together with the above assets held by MFLP-REIT as of January 31, 2024, individually or collectively, "Our Current Property(ies)", with the additional acquisition on March 15, 2024 of the real estate trust beneficiary interest related to MFLP Tomei Ayase (50% of co-ownership interest) ("Anticipated Acquisition"), and (ii) the abovementioned assets will not be changed (as there will be no disposition, etc. of Our Current Properties and there will be no acquisition of new properties other than the Anticipated Acquisition of the investment assets may change due to the acquisition of new properties other than the Anticipated Acquisition or the disposition, etc. of Our Current Properties.
Operating revenue	 Leasing business revenues related to Our Current Properties are calculated based on lease contracts already executed that are in effect as of January 31, 2024 and other factors, including tenant movements, market trends and other factors. Leasing business revenues related to the Anticipated Acquisition are calculated based on information provided by their current owners after taking into account lease contracts already executed and other factors including tenant movements and market trends. From the fiscal period ending July 31, 2024, in the case of concluding a lease contract that reduces the rent for a certain period because of free rent or the like, or in the case of concluding a lease contract in which the rent fluctuates during the lease period, then only in cases when the total amount of rent after February 1, 2024 in the lease contract is finalized, the calculation method will recognize revenue on a straight-line basis over the contract period after February 1, 2024, including such certain period and fluctuation period. Calculations assume that there will be no gain or loss on sale of real estate, etc.
Operating expenses	 Classing business expenses, which are major operating expenses, other than depreciation have been calculated by taking into consideration changes to expenses, with the historical results used as a benchmark for Our Current Properties and with the information provided by their current owners as a benchmark for the Anticipated Acquisition. Depreciation expenses are calculated using the straight-line method. Depreciation is expected to be ¥3,323 million for the fiscal period ending July 31, 2024 and ¥3,357 million for the fiscal period ending January 31, 2025. Leasing business income (excluding gain on sale of real estate) after the deduction of leasing business expenses (including depreciation) is expected to be ¥6,173 million for the fiscal period ending January 31, 2025. In general, municipal property taxes, city planning taxes and other charges levied on real estate transactions are settled at the time of acquisition by prorating for the period held with



	 the present owner. However, MFLP-REIT includes an amount equivalent to the settled amount in the acquisition costs for the property. As such, expenses relating to municipal property taxes, city planning taxes and other charges for MFLP Osaka Katano acquired in the fiscal period ended July 31, 2023, and MFLP Tomei Ayase and MFLP Tokorozawa acquired in the fiscal period ended January 31, 2024, for the fiscal year 2024 will be booked from the fiscal period ending July 31, 2024; and expenses relating to municipal property taxes, city planning taxes and other charges for MFLP Hiratsuka III, MFLP Shinkiba I and SG Realty MFLP Fukuoka Kasuya acquired in the fiscal period ending July 31, 2024. Realty MFLP Fukuoka Kasuya acquired in the fiscal period ending July 31, 2024, and the asset to be acquired, namely MFLP Tomei Ayase, for the fiscal year 2025 will be booked from the fiscal period ending July 31, 2025. Repair expenses for buildings are expected to be ¥242 million for the fiscal period ending July 31, 2024 and ¥189 million for the fiscal period ending January 31, 2025 based on the medium- to long-term repair plan established by the asset management company. However, given the possibility that repair expenses may increase or additional expenses may be incurred due to difficult-to-forecast factors, the actual results may differ significantly from the forecast amount.
Non-operating expenses	 Interest expenses, interest expenses on investment corporation bonds and other expenses related to borrowings are expected to be ¥478 million for the fiscal period ending July 31, 2024 and ¥476 million for the fiscal period ending January 31, 2025. Investment corporation bond issuance expenses shall be amortized on a monthly basis over a ten-year period starting from the month of issuance. Amortization of investment corporation bond issuance expenses is expected to be ¥2 million for the fiscal period ending July 31, 2024, and ¥2 million for the fiscal period ending January 31, 2025. Investment unit issuance expenses for the new issue of investment units shall be amortized monthly for a three-year period starting from the month of issuance. Amortization of investment unit issuance expenses is expected to be ¥18 million for the fiscal period ending July 31, 2024, and ¥18 million for the fiscal period ending January 31, 2025.
Interest-bearing debt	 It is assumed that total interest-bearing debt will be ¥157,200 million at the end of the fiscal period ending July 31, 2024 and ¥154,700 million at the end of the fiscal period ending January 31, 2025. The loan-to-value (LTV) ratio is expected to be 40.8% at the end of the fiscal period ending July 31, 2024 and 40.5% at the end of the fiscal period ending July 31, 2024 and 40.5% at the end of the fiscal period ending July 31, 2024 and 40.5% at the end of the fiscal period ending July 31, 2024 and 40.5% at the end of the fiscal period ending July 31, 2024 and 40.5% at the end of the fiscal period ending July 31, 2024 and 40.5% at the end of the fiscal period ending July 31, 2024 and 40.5% at the end of the fiscal period ending July 31, 2024 and 40.5% at the end of the fiscal period ending July 31, 2024 and 40.5% at the end of the fiscal period ending July 31, 2025. The following formula is used to calculate the LTV ratio. LTV ratio = Total interest-bearing debt ÷ Total assets × 100
Investment units	 It is assumed that the number of investment units issued and outstanding is 608,000 investment units as of the date of this document and there will be no change to the number of investment units by issuing new investment units, etc. through to the end of the fiscal period ending January 31, 2025. Distributions per unit (excluding distributions in excess of earnings) and distributions in excess of earnings per unit are calculated based on the 608,000 units of the expected total number of investment units issued and outstanding at the end of the fiscal period ending July 31, 2024 and the fiscal period ending January 31, 2025.
Distributions per unit (excluding distributions in excess of earnings)	 Distributions per unit (excluding distributions in excess of earnings) is calculated in accordance with MFLP-REIT's policy on distribution of cash described in its Articles of Incorporation and assuming that all profits will be distributed. However, distributions per unit (excluding distributions in excess of earnings) may change for a variety of reasons, including changes in MFLP-REIT's investment assets, changes in leasing revenues due to tenant movements, etc. and/or the occurrence of unforeseen repairs and maintenance, etc.





	(*3)"Standard amount of capital for building maintenance" refers to the amount that results by multiplying
	the six-month-equivalent amount of the 12-year-average amount of the amount equivalent to the capital
	expenditure amount noted in the Building Condition Evaluation Report by two.
	(*4)Appraisal LTV ratio (%) = $A/B \times 100$ (%)
	A = Total interest-bearing debt on the applicable accounts settlement date
	B = Total assets on the balance sheet on the applicable accounts settlement date - Amount of book value
	after depreciation of owned real estate on the applicable accounts settlement date + Appraisal value
	of owned real estate on the applicable accounts settlement date
Other	• It is assumed that there will be no change in legislation, taxation, accounting standards,
	listing regulations imposed by the Tokyo Stock Exchange, rules and requirements imposed
	by The Investment Trusts Association, Japan, etc. that will impact the aforementioned
	forecasts.
	• It is assumed that there will be no unforeseen material changes in general economic trends,
	real estate market conditions, etc.