January 11, 2022



For Immediate Release

Real Estate Investment Trust Securities Issuer: Mitsui Fudosan Logistics Park Inc. (Securities Code: 3471) 6-8-7 Ginza, Chuo-ku, Tokyo 104-0061 Representative: Hiroshi Asai, Executive Director

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## <u>Notice Concerning Issuance of New Investment Units and</u> <u>Secondary Offering of Investment Units</u>

Mitsui Fudosan Logistics Park Inc. ("MFLP-REIT") today announced that a resolution was passed at its Board of Directors' Meeting held on January 11, 2022 to issue new investment units and conduct a secondary offering of investment units as follows.

1. Issuance of new investment units through public offering (primary offering)

| (1) | Number of investment<br>units to be offered     | 32,380 units  |
|-----|---|---|
| (2) | Amount to be paid in<br>(issue amount)          | To be determined<br>The issue amount shall be determined at the Board of Directors' Meeting<br>to be held on a date between Wednesday, January 19, 2022 and Monday,<br>January 24, 2022 ("Issue Price Determination Date") based on the<br>method set forth in Article 25 of the Regulations Concerning<br>Underwriting etc., of Securities set forth by the Japan Securities Dealers<br>Association. The amount to be paid in (issue amount) is the amount that<br>MFLP-REIT will receive as the per unit amount to be paid for MFLP-<br>REIT's one new investment unit (the "investment unit"). |
| (3) | Total amount to be paid in (total issue amount) | To be determined  |
| (4) | Issue price (offer price)                       | To be determined<br>The issue price shall be determined on the Issue Price Determination<br>Date based on the method defined in Article 25 of the Regulations<br>Concerning Underwriting etc., of Securities set forth by the Japan<br>Securities Dealers Association as follows: Subtract the total amount of (a)<br>¥6,800 of estimated distributions per unit relating to the fiscal period  |

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| (5) | Total amount of issue     | ending January 31, 2022 (excluding estimated distributions per unit in excess of earnings), and (b) ¥1,030 of estimated distributions per unit in excess of earnings from the closing price in ordinary trading on the Tokyo Stock Exchange Inc. ("TSE") on the Issue Price Determination Date (or the latest preceding date, if no closing price on that day), and then multiply that amount by 0.90-1.00 (rounding down to the nearest one yen). The amount derived from the above computation shall be used as a provisional condition, because market demand and other factors shall also be taken into consideration. To be determined   |
|-----|---------------------------|---|
|     | price (total offer price) |   |
| (6) | Offering method           | <ul> <li>The offering shall be a simultaneous offering in Japan and an international offering.</li> <li>a. Domestic primary offering <ul> <li>The offering in Japan (the "Domestic Primary Offering") shall be the primary offering in which all investment units subject to the Domestic Primary Offering shall be purchased and underwritten by domestic underwriters (referred to as the "domestic underwriters").</li> <li>b. International offering</li> <li>The international offering (the "International Offering") shall be an offering in international markets, mainly in the U.S., Europe and Asia. However, within the U.S., the investment units shall be sold only to qualified institutional buyers in reliance on Rule 144A under the U.S. Securities Act of 1933, as amended. All investment units subject to the International Offering shall be purchased and underwritten severally and not jointly in the total amount by international managers (referred to as the "international managers," and collectively referred to, together with the domestic underwriters, as the "Underwriters").</li> </ul> </li> <li>Furthermore, concerning the number of investment units pertaining to the respective offerings under a. and b. above, the number of investment units to be issued is scheduled to be 18,780 units in the Domestic Primary Offering and 13,600 units in the International Offering. The final allocations shall be determined on the Issue Price Determination Date, taking into consideration demand of the units and other factors. The joint global coordinators of the Domestic Primary Offering and International contents of the secondary offering through over-</li> </ul> |
|     |                           | allotment stated below under 2.(the "secondary offering"), shall be referred to as the "joint global coordinators".   |
| (7) | Underwriting agreement    | The Underwriters shall pay to MFLP-REIT the total amount to be paid in<br>(total issue amount) for this offering on the date stated in (11) below, and<br>the difference between the total amount to be paid in (total issue amount)<br>and the total amount of issue price (total offer price) shall be the proceeds<br>of the Underwriters. MFLP-REIT will not pay an underwriting  |

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(8) Unit of subscription

(9) Period for subscription

(10) Payment period for

deposit in securities

- 1) Description of the
- (11) Payment date
- The business day following the Issue Price Determination Date. From the business day following the Issue Price Determination Date to two business days following the Issue Price Determination Date. Tuesday, February 1, 2022
- (12) Delivery and settlement Wednesday, February 2, 2022 date
- (13) The amount to be paid in (issue amount), issue price (offer price), and other matters necessary for the issuance of new investment units will be determined at the Board of Directors' Meeting to be held hereafter.

commission to the Underwriters.

One (1) unit or more in multiples of one (1) unit

- (14) The aforementioned items related to the Domestic Primary Offering are subject to the effectiveness of the Securities Registration Statement in accordance with the Financial Instruments and Exchange Act.
- 2. Secondary Offering of investment units (through Over-Allotment) (Refer to <Reference> 1. below.)

| (1)       | Number of units to be   | 1,620 units   |
|-----------|-------------------------|---|
|           | offered                 | The number of investment units to be offered above is the maximum         |
|           |                         | number of investment units to be offered in the Secondary Offering        |
|           |                         | through over-allotment by the domestic lead manager of the Domestic       |
|           |                         | Primary Offering (the "Domestic Underwriter"), separately from the        |
|           |                         | Domestic Primary Offering, after taking into consideration market demand  |
|           |                         | and other factors from the Domestic Primary Offering. The number of       |
|           |                         | investment units to be offered above may be reduced, or the offering      |
|           |                         | through over-allotment itself may not take place at all, depending on     |
|           |                         | market demand and other factors concerning the Domestic Primary           |
|           |                         | Offering. The number of investment units to be offered will be determined |
|           |                         | at the Board of Directors' Meeting held on the Issue Price Determination  |
|           |                         | Date after taking into account market demands and other factors           |
|           |                         | concerning the Domestic Primary Offering.                                 |
| (2)       | Seller                  | The Domestic Underwriter  |
| (3)       | Offer price             | To be determined  |
|           |                         | To be determined at the Board of Directors' Meeting held on the Issue     |
|           |                         | Price Determination Date. The offer price will be the same as the issue   |
|           |                         | price (offer price) for the Domestic Primary Offering.                    |
| (4)       | Total amount of offer   | To be determined  |
|           | price                   |   |
| (5)       | Offering method         | Separate from the Domestic Primary Offering, the Domestic Underwriter,    |
|           |                         | the lead administrative manager, will carry out the Secondary Offering of |
|           |                         | the MFLP-REIT investment units borrowed from Mitsui Fudosan Co.,          |
|           |                         | Ltd., the maximum number of which shall be 1,620 after taking into        |
|           |                         | account of market demand and other factors concerning the Domestic        |
| $( \cap $ |                         | Primary Offering.   |
| (6)       | Unit of subscription    | One (1) unit or more in multiples of one (1) unit                         |
| (7)       | Period for subscription | It shall be the same period of subscription as the Domestic Primary       |

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Offering date.

| (8) | Payment period for    | It shall be the same period of payment for deposit in securities as the |
|-----|-----------------------|---|
|     | deposit in securities | Domestic Primary Offering date.   |

- (9) Delivery and settlement Wednesday, February 2, 2022 date
- (10)The offer price and other matters necessary for this secondary offering of investment units will be determined at the Board of Directors' Meeting to be held hereafter.
- (11)The aforementioned items are subject to the effectiveness of the Securities Registration Statement in accordance with the Financial Instruments and Exchange Act.

3. Issuance of new investment units through a third-party allotment (Refer to <Reference> 1. below.)

| (1) | Total number of units to     | 1,620 units   |
|-----|------------------------------|---|
|     | be offered                   |   |
| (2) | Amount to be paid-in         | To be determined  |
|     | (issue amount)               | The Amount to be paid-in shall be determined at the Board of Directors'     |
|     |                              | Meeting held on the Issue Price Determination Date. The amount to be        |
|     |                              | paid-in will be the same price as the Amount to be paid-in for the          |
|     |                              | Domestic Primary Offering.  |
| (3) | Total amount to be paid-     | To be determined  |
|     | in (total issue amount)      |   |
| (4) | Allottee                     | The Domestic Underwriter  |
| (5) | Unit of subscription         | One (1) unit or more in multiples of one (1) unit                           |
| (6) | Period for subscription      | Tuesday Estimate 22, 2022   |
|     | (Subscription period)        | Tuesday, February 22, 2022  |
| (7) | Payment date                 | Thursday, February 24, 2022   |
| (8) | If there are no subscription | ns for the investment units during the period of subscription (Subscription |

period) noted in (6) above, the issuance of such Investment Units shall be cancelled.

- (9) The amount to be paid-in (issue amount) and other matters necessary for this third-party allotment offering of units will be determined at the Board of Directors' Meeting to be held hereafter.
- (10)The above items are subject to the effectiveness of the Securities Registration Statement in accordance with the Financial Instruments and Exchange Act.

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<Reference>

1. Secondary Offering by Over-Allotment, etc.

Along with the Domestic Primary Offering described in "1. Issuance of new investment units through public offering" above as well as taking market demand and other factors into consideration, the Domestic Underwriter may offer (through over-allotment) the investment units borrowed from Mitsui Fudosan Co., Ltd. ("Borrowed Investment Units"), an investor in MFLP-REIT, with a maximum of 1,620 units.

The number of investment units offered through over-allotment represents the maximum number of units to be offered. It may be fewer depending upon market demand and other factors, or the offering through over-allotment may not take place at all.

In relation to the offering through over-allotment, for the purpose of having the Domestic Underwriter acquire the investment units necessary to repay the Borrowed Investment Units, MFLP-REIT has decided to issue 1,620 new investment units through the third-party allotment ("the Third-Party Allotment") on top of the Domestic Primary Offering, with the Domestic Underwriter being the allottee party, at the Board of Directors' Meeting on Tuesday, January 11, 2022 with Thursday, February 24, 2022 as the payment date.

The Domestic Underwriter, during the subscription period for the Domestic Primary Offering and the offering through over-allotment ("the Subscription Period"), may conduct a stabilizing transaction and allocate all or some of the investment units purchased through the above stabilizing transaction to repay the Borrowed Investment Units.

Moreover, the Domestic Underwriter may purchase these investment units on the TSE, as many units as they offer through over-allotment, between the day following the subscription period and Friday, February 18, 2022 (the "Syndicate Cover Transaction Period"). All investment units procured by the Domestic Underwriter through the syndicate cover transaction will be allocated to repay the Borrowed Investment Units. Even during the Syndicate Cover Transaction Period the Domestic Underwriter may, at its discretion, decide not to engage in any syndicate cover transaction or complete it with fewer units than offered through over-allotment.

The Domestic Underwriter may agree with the third-party allotment for the following number of units: the number of investment units offered through the over-allotment less the number of investment units to be allocated to repay the Borrowed Investment Units above in relation to the stabilizing transaction and the syndicate cover transaction.

As a result, subscription may not be made for all or some of the issued units in relation to the third-party allotment, and to the extent of this, the final number of the issuance may be reduced as a result of the loss of right or no issuance.

On the Issue Price Determination Date, it shall be determined whether the offering through over-allotment will be made, and how many investment units will be offered in the Secondary Offering. Where no offering is made through over-allotment, the Domestic Underwriter will not borrow the investment units from Mitsui Fudosan Co., Ltd. Thus, the Domestic Underwriter would not agree with the allotment in relation to the third-party allotment and would not subscribe either, and accordingly no issuance of the new investment units whatsoever would be made as a result of the loss of right. Besides, no syndicate cover transaction on the TSE would be conducted.

The Domestic Underwriter shall hold discussions with the joint global coordinators over the stabilizing transaction and syndicate cover transaction before actually conducting these arrangements.

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| 2. Total Number of Investment Units Issued and Outstanding after the New Issuance                    |                              |  |  |
|--|------------------------------|--|--|
| Total number of investment units outstanding at present  | 542,000 units                |  |  |
| Increase in number of investment units by Domestic Primary Offering and                              | 32,380 units                 |  |  |
| International Offering   |                              |  |  |
| Total number of investment units outstanding after Domestic Primary Offering and                     | 574,380 units                |  |  |
| International Offering   |                              |  |  |
| Increase in number of investment units by third-party allotment                                      | 1,620 units <sup>(*)</sup>   |  |  |
| Total number of investment units outstanding after third-party allotment                             | 576,000 units <sup>(*)</sup> |  |  |
| (*) These figures represent the number of investment units when subscription is made by the Domestic |                              |  |  |

Underwriter for the entire investment units offered in the third-party allotment and they are issued.

## 3. Objective of and Reason for the Issuance

Financing through the issuing of new investment units enables MFLP-REIT to obtain new real estate trust beneficiary interests that conform to its investment policy, thereby helping it enlarge its asset size, improve its portfolio quality, and further stabilize investment unit prices by growing its market capitalization and raise the liquidity of the investment units through an increase in the total number of investment units outstanding. Besides, taking also into account factors such as the maintenance of a stable financial position through appropriate control of the interest-bearing debt ratio (LTV) and the sustainable growth of the distribution per unit, MFLP-REIT decided to issue the new investment units.

- 4. Total Amount to be Procured, Use of Proceeds, and Scheduled Outlay Period
  - (1) Total amount to be procured (approximate net proceeds)
  - ¥20,148,400,000 (maximum)
  - (Note) The above figure represents the sum of ¥11,129,028,000 in net proceeds from the Domestic Primary Offering, ¥8,059,360,000 in net proceeds from the International Offering and the maximum net proceeds of ¥960,012,000 from the issuance of new investment units by third-party allotment. The abovementioned amount is estimated based on the closing price on the TSE as of Friday, December 24, 2021.
  - (2) Specific use of proceeds and scheduled outlay period

The net proceeds from the Domestic Primary Offering of \$11,129,028,000 and the International Offering of \$8,059,360,000 may be allocated for partial financing to obtain the real estate trust beneficiary interests that MFLP-REIT plans to acquire as described in the Announcement of Asset Acquisition and Leasing released publicly today. Additionally, the maximum net proceeds of \$960,012,000 from the issuance of new investment units through third-party allotment may be allocated for the acquisition of specified assets (Note 1) or the repayment of borrowings in the future.

(Note 1) "Specified assets" are subject to Article 2, paragraph (1) of the Act on Investment Trusts and Investment Corporations of Japan.

(Note 2) Please refer to "Notice Concerning Acquisition and Leasing of Assets" released publicly today for the details of the real estate trust beneficiary interests that MFLP-REIT plans to acquire.

5. Designation of Distributes

Not applicable.

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- 6. Limitations on Sales and Additional Issues of Investment Units
  - (1) In relation to the Domestic Primary Offering and the International Offering, Mitsui Fudosan Co., Ltd. has agreed with the joint global coordinators that it will refrain from selling or disposing of any investment unit (excluding the case of lending of the investment unit along with over-allotment) during the period from the Issue Price Determination Date through to the date 180 days after the delivery and settlement date for the primary offering without the prior written consent of the joint global coordinators. The joint global coordinators have the right to discharge all or part of the above agreement at their discretion, even during the abovementioned period.
  - (2) In relation to the Domestic Primary Offering and the International Offering, MFLP-REIT has agreed that it will not issue the investment units (excluding Domestic Primary Offering, International Offering, and the issuance of the new investment units through the third-party allotment and the investment unit split) during the period from the Issue Price Determination Date through to the date 90 days after the delivery and settlement date for the primary offering without the prior written consent of the joint global coordinators. The joint global coordinators have the right to discharge all or part of the above agreement at their discretion, even during the abovementioned period.

End

\* MFLP-REIT's corporate website: <u>https://www.mflp-r.co.jp/en/</u>

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