

January 11, 2022

For Immediate Release

Real Estate Investment Trust Securities Issuer:

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Notice Concerning Revisions to Operating Results Forecast for the Fiscal Period Ending July 31, 2022 and Disclosure of Operating Results Forecast for the Fiscal Period Ending January 31, 2023

Mitsui Fudosan Logistics Park Inc. ("MFLP-REIT") announced today revisions to its operating results forecast for the fiscal period ending July 31, 2022 (February 1, 2022 to July 31, 2022), which MFLP-REIT had announced on September 14, 2021 in the "Summary of Financial Results for the Fiscal Period Ended July 31, 2021 (REIT)", as follows.

In addition, it also announced its operating results forecast for the fiscal period ending January 31, 2023 (August 1, 2022 to January 31, 2023), as follows.

1. Details of revisions to operating results forecast (fiscal period ending July 31, 2022: February 1, 2022 to July 31, 2022)

	Operating revenue (million yen)	Operating income (million yen)	Ordinary income (million yen)	Net income (million yen)	Distributions per unit (yen) (including distributions in excess of earnings)	Distributions per unit (yen) (excluding distributions in excess of earnings)	Distributions in excess of earnings per unit (yen)
Previous forecast (A)	9,221	3,845	3,643	3,642	7,784	6,721	1,063
Revised forecast (B)	10,626	4,467	4,157	4,156	8,352	7,217	1,135

one: This document is a press release that is to be made publicly available regarding the revisions to operating results forecast for the fiscal period ending July 31, 2022 and disclosure of operating results forecast for the fiscal period ending January 31, 2023 by MFLP-REIT, and has not been prepared for the purpose of solicitation of investment. Prospective investors should make investment decisions only after they review the prospectus for the issuance of new investment units and secondary offering of investment units as well as amendments thereto (if any) prepared by MFLP-REIT, and note that the investment decisions are made at their discretion and responsibility.

In addition, this document does not constitute an offer of securities in the U.S. The securities referred to above have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"). The securities referred to above may not be offered or sold in the United States absent registration or an exemption from registration under the Securities Act. The securities referred to above will not be publicly offered or sold in the United States.



Amount increase/ decrease (B – A)	1,404	621	513	513	568	496	72
Rate of increase/ decrease	15.2%	16.2%	14.1%	14.1%	7.3%	7.4%	6.8%

(Reference) Fiscal period ending July 31, 2022: Expected number of investment units issued and outstanding at the end of the fiscal period: 576,000 units

2. Operating results forecast (fiscal period ending January 31, 2023: August 1, 2022 to January 31, 2023)

	Operating revenue (million yen)	Operating income (million yen)	Ordinary income (million yen)	Net income (million yen)	Distributions per unit (yen) (including distributions in excess of earnings)	Distributions per unit (yen) (excluding distributions in excess of earnings)	Distributions in excess of earnings per unit (yen)
Fiscal period ending January 31, 2023 (13th fiscal period)	10,764	4,473	4,185	4,184	8,396	7,265	1,131

(Reference) Fiscal period ending January 31, 2023: Expected number of investment units issued and outstanding at the end of the fiscal period: 576,000 units.

Notes:

- 1. The operating results forecasts above are calculated as of January 11, 2022 based on the assumptions outlined in the attached "Assumptions Underlying the Operating Results Forecasts for the Fiscal Period Ending July 31, 2022 and the Fiscal Period Ending January 31, 2023". Actual operating revenue, operating income, ordinary income, net income, distributions per unit (excluding distributions in excess of earnings) and distributions in excess of earnings per unit may vary due to differences from assumptions as a result of future acquisitions or dispositions of real estate, etc., changes in the trends of the real estate market, etc. and interest rates, actual number of issuances and issue value of new investment units to be decided, and the environment in which MFLP-REIT operates and other factors. Moreover, these forecasts do not guarantee the amounts of distributions and distributions in excess of earnings.
- 2. Forecasts may be modified if there is expected to be a noticeable discrepancy with the above forecasts.
- 3. All amounts are rounded down and percentages are rounded to the nearest tenth.
- 3. Reasons for revisions to operating results forecast and disclosure of operating results forecast In connection with the acquisition of the Anticipated Acquisitions (to be defined in the attached "Assumptions Underlying the Operating Results Forecasts for the Fiscal Period Ending July 31, 2022 and the Fiscal Period Ending January 31, 2023") announced on January 11, 2022 and the issuance of new investment units based on a resolution of the MFLP-REIT's Board of Directors at a meeting held on January 11, 2022, the assumptions for

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the forecast of the fiscal period ending July 31, 2022 that MFLP-REIT announced as of September 14, 2021 in the "Summary of Financial Results for the Fiscal Period Ended July 31, 2021 (REIT)" have been revised because there is not less than a 10% change in Operating revenue and not less than a 5% change in Distributions per unit. MFLP-REIT hereby revises its forecasts of operating results and distributions for the fiscal period ending July 31, 2022 and discloses its forecasts of operating results and distributions for the fiscal period ending January 31, 2023.

The operating results forecast for the fiscal period ending January 31, 2022 (August 1, 2021 to January 31, 2022), which MFLP-REIT had announced on September 14, 2021 in the "Summary of Financial Results for the Fiscal Period Ended July 31, 2021 (REIT)" and "Notice Concerning Revisions to Operating Results Forecast for the Fiscal Period Ending January 31, 2022", has not been revised.

End.

* MFLP-REIT's corporate website: https://www.mflp-r.co.jp/en/

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< Attachment >

<u>Assumptions Underlying the Operating Results Forecasts for the Fiscal Period Ending July 31, 2022</u> and the Fiscal Period Ending January 31, 2023

Item	Assumptions				
Calculation period	 Fiscal period ending July 31, 2022 (12th fiscal period): February 1, 2022 to July 31, 2022 (181 days) Fiscal period ending January 31, 2023 (13th fiscal period): August 1, 2022 to January 31, 2023 (184 days) 				
Investment assets	• It is assumed that (i) the total number of the properties held by MFLP-REIT will be 24, which includes the real estate trust beneficiary interests held by MFLP-REIT as of January 11, 2022 (total of 21 properties) ("Our Current Properties"), with the acquisition on February 2, 2022 of the real estate trust beneficiary interests related to MFLP Yachiyo Katsutadai, MFLP Osaka I and MFLP Hiratsuka II (individually or collectively, "Anticipated Acquisitions"), which was determined to be acquired after the new issue of investment units which was resolved at MFLP-REIT's Board of Directors meeting held on January 11, 2022; (ii) the abovementioned assets will continue to be held as there will be no disposition, etc. of Our Current Properties or the Anticipated Acquisitions until the end of the fiscal period ending January 31, 2023 and (iii) there will be no acquisition of new properties other than the Anticipated Acquisitions. However, the actual number of the investment assets may change due to the acquisition of new properties other than the Anticipated Acquisitions or the disposition, etc. of Our Current Properties or the Anticipated Acquisitions.				
Operating revenue	 Leasing business revenues related to Our Current Properties are calculated based on lease contracts already executed that are in effect as of January 11, 2022 and other factors, including tenant movements, market trends and other factors. Leasing business revenues related to the Anticipated Acquisitions are calculated based on information provided by their current owners after taking into account lease contracts already executed and other factors including tenant movements and market trends. Calculations assume that there will be no gain or loss on sale of real estate etc. 				
Operating expenses	 Leasing business expenses, which are major operating expenses, other than depreciation have been calculated by taking into consideration changes to expenses, with the historical results used as a benchmark for Our Current Properties and with the information provided by their current owners as a benchmark for the Anticipated Acquisitions. Depreciation expenses are calculated using the straight-line method. Depreciation is expected to be \(\frac{4}{2}\),715 million for the fiscal period ending July 31, 2022 and \(\frac{4}{2}\),724 million for the fiscal period ending January 31, 2023. Leasing business income (excluding gain on sale of real estate) after the deduction of leasing business expenses (including depreciation) is expected to be \(\frac{4}{5}\),644 million for the fiscal period ending July 31, 2022 and \(\frac{4}{5}\),702 million for the fiscal period ending January 31, 2023. 				

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	 In general, municipal property taxes, city planning taxes and other charges levied on real estate transactions are settled at the time of acquisition by prorating for the period held with the present owner. However, as MFLP-REIT includes an amount equivalent to the settled amount in the acquisition costs for the property. As such, expenses relating to municipal property taxes, city planning taxes and other charges for the Anticipated Acquisitions for the fiscal year 2023 will be booked from the fiscal period ending July 31, 2023. Repair expenses for buildings are expected to be ¥147 million for the fiscal period ending July 31, 2022 and ¥206 million for the fiscal period ending January 31, 2023 based on the medium-to long-term repair plan established by the asset management company. However, given the possibility that repair expenses may increase or additional expenses may be incurred due to difficult-to-forecast factors, the actual results may differ significantly from the forecast amount.
Non-operating expenses	 Interest expenses, interest expenses on investment corporation bonds and other expenses related to borrowings are expected to be ¥245 million for the fiscal period ending July 31, 2022 and ¥242 million for the fiscal period ending January 31, 2023. Investment corporation bond issuance expenses shall be amortized on a monthly basis over a ten-year period starting from the month of issuance. Amortization of investment corporation bond issuance expenses is expected to be ¥1 million for the fiscal period ending July 31, 2022, and ¥1 million for the fiscal period ending January 31, 2023. Investment unit issuance expenses for the new issue of investment units shall be amortized monthly for a three-year period starting from the month of issuance. Amortization of investment unit issuance expenses is expected to be ¥44 million for the fiscal period ending July 31, 2022, and ¥44 million for the fiscal period ending January 31, 2023. The issuance of new investment units is also expected to require temporary expenses of ¥18 million in the fiscal period ending July 31, 2022.
Interest-bearing debt	 It is assumed that total interest-bearing debt will be ¥123,500 million at the end of the fiscal period ending July 31, 2022 and ¥119,500 million at the end of the fiscal period ending January 31, 2023. MFLP-REIT assumes that it will take on new borrowings amounting to ¥29,700 million for the acquisition of the Anticipated Acquisitions in February 2022 from qualified institutional investors defined in Article 2, Paragraph 3, Item 1 of the Financial Instruments and Exchange Act. However, the actual amount of borrowing may be changed by the time of the implementation of the borrowing, taking into account factors such as the net proceeds to be obtained from the new issuance of investment units that was resolved at a meeting of MFLP-REIT's Board of Directors held on January 11, 2022. Other details about such new borrowings will be announced after they are determined. The loan-to-value (LTV) ratio is expected to be 36.3% at the end of the fiscal period ending July 31, 2022 and 35.5% at the end of the fiscal period ending January 31, 2023. The following formula is used to calculate the LTV ratio. LTV ratio = Total interest-bearing debt ÷ Total assets × 100 The LTV ratio may vary depending on the number and value of the investment units to be issued this time.

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Investment units	 It is assumed that in addition to the 542,000 investment units issued and outstanding as of January 11, 2022, all of the maximum of 34,000 investment units to be newly issued, which will comprise 32,380 investment units to be issued through a primary offering and 1,620 investment units to be issued (maximum) through a third-party allotment based on a resolution of MFLP-REIT's Board of Directors adopted at a meeting held on January 11, 2022, will be issued. In addition to the above, it is assumed that there will be no change to the number of investment units through new issues of investment units or other factors by the end of the fiscal period ending January 31, 2023. Distributions per unit (excluding distributions in excess of earnings) and distributions in excess of earnings per unit are calculated based on the 576,000 units of the expected total number of investment units issued and outstanding at the end of the fiscal period ending July 31, 2022 and the fiscal period ending January 31, 2023, including 34,000 units, which is the maximum number of the investment units to be newly issued according to the above.
Distributions per unit (excluding distributions in excess of earnings)	 Distributions per unit (excluding distributions in excess of earnings) is calculated in accordance with MFLP-REIT's policy on distribution of cash described in its Articles of Incorporation and assuming that all profits will be distributed. However, distributions per unit (excluding distributions in excess of earnings) may change for a variety of reasons, including changes in MFLP-REIT's investment assets, changes in leasing revenues due to tenant movements, etc. and/or the occurrence of unforeseen repairs and maintenance, etc.
Distributions in excess of earnings per unit	 Distributions in excess of earnings per unit is calculated in accordance with MFLP-REIT's policy on distribution of cash described in its Articles of Incorporation and the asset management guidelines for the asset management company. The total amount of distributions in excess of earnings is expected to be ¥653 million for the fiscal period ending July 31, 2022 and ¥651 million for the fiscal period ending January 31, 2023. MFLP-REIT emphasizes cash flow generated by asset management, such as the leasing of investment assets, excluding gain or loss on sale of real estate. For the time being, it is MFLP-REIT's policy to calculate the amount distributable, including distributions in excess of earnings, to be around 70% of FFO(*1) up to a maximum of 75% of FFO and continually distribute the amount that exceeds the amount of distribution of earnings, within a scope where financial stability can be secured and owned assets can be maintained for a long duration of time, as distributions in excess of earnings determined based on a comprehensive judgment of the situation (the "continuous distribution in excess of earnings"). However, the continuous distributions in excess of earnings may be terminated given the economic environment, trends in the real estate market or leasing market, the situation surrounding owned assets, the percentage of distributions in excess of earnings accounted for in depreciation during MFLP-REIT's applicable operating period(*2), and the situation pertaining to LTV level and retained cash and deposits, among other factors. In addition to the continuous distributions in excess of earnings, in cases where the distribution amount for distributions per unit (including distributions in excess of earnings) is expected to temporarily decline by a certain degree due to such factors as the procurement of funds through

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	the issuance of new investment units, etc., a temporary distribution in excess of earnings may be
	executed in order to standardize the amount of the distributions per unit (including distributions
	in excess of earnings).
	• However, from the perspective of continuing to maintain owned assets for a long period of time,
	in cases where the above distribution of cash is executed, and where the amount equal to the
	equivalent of depreciation for the applicable operating period minus the amount of the
	distribution in excess of earnings for the applicable operating period falls below the standard
	amount of capital for building maintenance ^(*3) , the distribution in excess of earnings will be
	decreased by a maximum amount within which the distribution amount does not fall below the
	total equivalent of the distribution of earnings, and this may lead to cases where distribution in
	excess of earnings will not be executed.
	• In addition, from the perspective of continuing stable financial management, distributions in
	excess of earnings will not be executed in cases where the appraisal LTV ratio (*4) exceeds 60% in
	the event that the above distribution of cash is executed.
	(*1) FFO is an acronym that stands for funds from operation. It is calculated by adding depreciation for the
	applicable operating period to net income (excluding profit or loss from the sale of real estate, etc.).
	(*2) The maximum will be an amount equivalent to 60% of the depreciation for the applicable operating period.
	(*3) "Standard amount of capital for building maintenance" refers to the amount that results by multiplying the six-
	month-equivalent amount of the 12-year-average amount of the amount equivalent to the capital expenditure
	amount noted in the Building Condition Evaluation Report by two.
	(*4) Appraisal LTV ratio (%) = A/B \times 100 (%)
	A = Total interest-bearing debt on the applicable accounts settlement date
	B = Total assets on the balance sheet on the applicable accounts settlement date – Amount of book value after
	depreciation of owned real estate on the applicable accounts settlement date + Appraisal value of owned
	real estate on the applicable accounts settlement date
	• It is assumed that there will be no change in legislation, taxation, accounting standards, listing
	regulations imposed by the Tokyo Stock Exchange, rules and requirements imposed by The
Other	Investment Trusts Association, Japan, etc. that will impact the aforementioned forecasts.
	• It is assumed that there will be no unforeseen material changes in general economic trends, real
	estate market conditions, etc.

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